

A PROGRAM OF  
**BCDCOG**

BERKELEY-CHARLESTON-DORCHESTER  
COUNCIL OF GOVERNMENTS

PLANNING, PARTNERSHIP & PROSPERITY

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<https://bcdcog.com/rlf/>

# REVOLVING LOAN FUND



*The BCDCOG Revolving Loan Fund (RLF) is a locally controlled source of capital that assists startup and growing businesses whose projects help improve the tri-county economy.*



The BCDCOG Revolving Loan Fund (RLF) is a federally initiated, state-backed program whose primary purpose is job creation and retention within the Berkeley-Charleston-Dorchester Region.

The RLF was not established to compete with the banking community or to be a lender of last resort. It was established to project gap financing, thereby bridging the gap between what a bank can reasonably lend on a project and what the business can provide in equity.

Despite its federal oversight, the program remains locally controlled. The people who make the decisions on project funding are Charleston area business people, community leaders and bankers.

Interest rates on the RLF Loans are fixed at or near prime rate. By combining a Revolving Loan Fund and bank financing, the borrower can often realize an effective rate below existing market value.



## ADVANTAGES:

- Attractive Interest Rates
- Bank Participation
- Local Control
- Start Ups
- Flexibility
- Gap Financing
- Assist Businesses
- Expansions



## DETERMINE YOUR GOALS AND DEVELOP A PLAN

*Be a part of the economic growth in the BCD region*



- **Loan Amounts:**  
Determined on a case-by-case basis
- **Interest Rate:** Fixed
- **Term:** Negotiable
- **Origination Fee:** 1.5%
- **Legal Fees:** Varies
- **Prepayment Penalty:** None
- **Job Creation:**  
The goal is to create one job per \$10,000 of funds borrowed.
- **Possible uses for Loan Funds:**  
Land, building construction, building expansion, machinery, equipment, and working capital.

Purposes for the loans can include: acquisition and improvement of real estate; the purchase of machinery; equipment or inventory; and permanent working capital.

The Revolving Loan Fund also facilitate the availability of loan capital to small minority and female owned businesses as well as encouraging new and additional private investment in the region.



*Terms and conditions will vary with each loan application and are based on a review of collateral, finances, and market risk associated with each request.*

*In general, loan terms will average 3-7 years on working capital, 5-7 years on machinery and equipment, and up to 15 years on real estate.*

*Interest rates are fixed between Prime (+) 2 points and Prime (-) 4 points for the life of the loan.*

*The overall job creation-to-loan ratio must be one job created or retained per \$10,000 in funds borrowed.*