

TRIDENT WORKFORCE DEVELOPMENT BOARD

April 9, 2024
10:00 AM

Barrett Lawrimore Conference Room
5790 Casper Padgett Way
North Charleston, SC 29405

AGENDA

- I. Call to Order/Quorum Determination/Introductions
- II. Approval of Meeting Notes – February 20, 2024
- III. Adult and Youth Participant Success Stories
- IV. Local Plan Modification – Request for Approval – Sharon Goss
- V. Contract Modification – Adult/DW Program – Request for Approval – Sharon Goss
- VI. Your Next Step Event – Robbie Lahmon, SCDEW
- VII. Administrative & Systems Reports:
 - a. Financial Report – Katie Paschall
 - b. Program Performance Report – Kameron Alston
 - c. Adult/Dislocated Worker/Youth Program Performance Report – Brent LaPlante
- VIII. Workforce Development Director's Time
- IX. Executive Director's Time
- X. Other Business
- XI. Adjourn

TRIDENT WORKFORCE DEVELOPMENT BOARD

Board of Directors

Meeting Notes

February 20, 2024

The Trident Workforce Development Board (TWDB) held a Board of Directors meeting on Tuesday, February 20, 2024 at 10:00 a.m. in the Barrett Lawrimore Conference Room at the Berkeley-Charleston-Dorchester Council of Governments located at 5790 Casper Padgett Way in North Charleston, South Carolina.

MEMBERSHIP: Tod Anderson; Mendi Arnold; Diane Bagwell; Jenny Bing; Janet Cappellini; Natasha Chatman; Butch Clift; Shirley Collenton; Marshall Connor; Wendy Courson; Nick DiFilippo; Susan Friedrich; Johnell Gaines; Pat Gilliard; Chris Hall; Dottie Karst; Jessica Lewis; William Lovelace; Ken Malcom; Andrew Maute; Michelle McDonald; Don Smith; James Villeponteaux; Debra Young

MEMBERS PRESENT: Mendi Arnold; Janet Cappellini; Butch Clift; Shirley Collenton; Marshall Connor; Wendy Courson; Nick DiFilippo; Susan Friedrich; Debra Young

OTHERS PRESENT: Brent LaPlante (Ross IES); April Steed (Ross IES); Mackenzie Gray (Ross IES); Megan Earle (Ross IES); Melissa Rodgers (SCDEW); Zack Nickerson (SCDEW)

BCDCOG STAFF PRESENT: Ron Mitchum; Andrea Kozloski; Sharon Goss; Kameron Alston; Amber Gant; Robin Mitchum; Kaite Paschall; Kim Coleman

I. Call to Order/Quorum Determination/Introductions

Chairman Clift called the meeting to order at 10:00 a.m. followed by introductions, a quorum determination and excused absentees. Chairman Clift welcomed new Board Member, Nick DiFilippo. Mr. DiFilippo is the Recruiting Manager with W International.

II. Approval of Meeting Notes – November 7, 2023

Ms. Cappellini made a motion to approve the November 7, 2023 Meeting Notes as presented.

Ms. Friedrich seconded the motion. The motion was unanimously approved.

III. Adult and Youth Participant Success Stories

Brent LaPlante, Project Director with Ross IES, delivered a presentation regarding Youth and Adult Programs. He highlighted a client who was an intern with Castle Keepers House Cleaning. She had such an outstanding work ethic, a proactive mindset and was dedicated to excellence and, as a result of her hard work, is now in a permanent sales position with the company. As of today, she is leading the state in sales. Castle Keepers is extremely grateful for her efforts. Mr. LaPlante highlighted a Work Experience (WEX) client who came to the program unemployed and looking for work in an administrative role. She was able to begin a WEX with Holy City Gutterworks. After her WEX was completed, she was hired on full-time as an Administrative Assistant earning \$18.00 per hour. Mr. LaPlante highlighted a WIOA Youth participant. The client wanted to pursue IT and he received a CompTIA certification. He completed WEX in the resource center at SC Works and did an outstanding job with clients. He applied with Ross IES and is now an Eligibility Specialist for the WIOA Program. Mr. LaPlante then highlighted another Youth WIOA participant who attended a Volvo application event. She applied for a team member position and enrolled into the WIOA Program. She is currently on a WEX with Volvo and is working directly with their marketing team in hopes of receiving gainful employment at the completion of her WEX. She is now spearheading a company-wide event. Executive Director, Ron Mitchum, and SCDEW Director, William Floyd, met the client as she lead a tour at Volvo during the recent event and commended her skills. Mr. LaPlante addressed questions and comments. The Trident Workforce Development Board of Directors received the Adult and Youth Participant Success Stories as information.

IV. Youth Expenditure Performance Goal Sanction – Discussion – Melissa Rodgers, SCDEW

Ron Mitchum, Executive Director, explained that the State established a 70% Youth Fund Utilization Rate (FUR) (expenditure) requirement. Mr. Mitchum noted that the region did not meet the FUR requirement in PY22 as outlined in State Instruction Number 21-07. This is the second consecutive year the FUR was not met. As a result, we are in a corrective action plan status by the State and, in accordance with State Instruction Number 19-04, Change 1, we are required to undertake certain activities in response to not meeting the FUR requirement. We are required to set aside funds to hire a consultant to provide technical assistance to our workforce development staff as well as the staff of our contractor, Ross IES. We have initiated the procurement process and will have a

consultant under contract as soon as possible. In addition, a representative of the Trident Workforce Development Board is required to serve on an Ad Hoc Committee to determine if any additional monitoring, reporting and/or technical assistance is needed. Board Member, Jan Cappellini, has agreed to serve on the Ad Hoc Committee. Mr. Mitchum extended his apologies for the failure of meeting the performance measures and assured the Board of Directors that staff and the contractor are committed to meeting/exceeding all of the State and Federal performance measures going forward. Currently, in PY23, we are on track to meet/exceed the 70% expenditure rate for the Youth Program. Mr. Mitchum introduced Melissa Rodgers, Workforce Support Manager with SCDEW. Ms. Rodgers delivered a presentation outlining, in detail, the WIOA Title 1 Sanctions Policy. The Policy provides clarification on performance violations, which include the failure to meet one or more negotiated/adjusted levels of performance and/or additional state indicators of performance. She reviewed the Policy Background, the Sanction Determination Process and Sanctionable Acts, including Fiscal Violations and Performance Violations. Ms. Rodgers, Mr. Nickerson and Mr. Mitchum addressed questions and comments. The Trident Workforce Development Board received the Youth Expenditure Performance Goal Sanction presentation as information.

V. Work Experience Policy Revision – Request for Approval – Sharon Goss

Sharon Goss, Director of Workforce Development, discussed the Work Experience (WEX) Policy Revision. She noted that State Instruction Number 17-01, Change 3, requires all employers receiving services through SC Works have an enabled account in SCWOS, employer activity codes and corresponding case notes generated in the employer's account. This instruction number did not include Work Experience because Work Experiences are not considered Business Services. However, in an effort to ensure that the Trident Workforce Employers are legitimate and employer services are documented, the Trident Workforce Area would like to include WEX to the local policy under this state instruction number to require the Employer Worksites for WEX be registered, enabled and appropriate activity code and case notes created in SCWOS. Ms. Goss reviewed the proposed changes in the policy in detail and addressed questions and comments.

Ms. Arnold made a motion to approve the Work Experience Policy Revision as presented.

Mr. Connor seconded the motion. The motion was unanimously approved.

VI. Contract Modifications – Requests for Approval – Sharon Goss

A) Youth Program: Ms. Goss presented the contract modification for the Youth Program Provider Contract noting that the BCDCOG is requesting approval to amend the Ross Innovative Employment Solutions, Corp.-Youth Program Provider contract #WIOA2022-02. If approved, the contract will reflect a PY23/FY24 amount of \$1,084,235. Ms. Goss, Ms. Paschall, Mr. Mitchum and Mr. Nickerson addressed questions and comments.

Mr. Connor made a motion to approve the Youth Program Contract Modification as presented.

Ms. Cappellini seconded the motion. The motion was unanimously approved.

B) Adult/Dislocated Worker Program: Ms. Goss presented the contract modification for the Adult/Dislocated Worker Program Provider Contract noting that the BCDCOG is requesting approval to amend the Ross Innovative Employment Solutions Corp.-Adult/Dislocated Worker Program Provider contract #WIOA2022-01. If approved, the contract will reflect a PY23/FY24 amount of \$1,082,373. Ms. Goss addressed questions and comments.

Mr. Connor made a motion to approve the Adult/Dislocated Worker Contract Modification as presented.

Ms. Cappellini seconded the motion. The motion was unanimously approved.

C) One-Stop Operator: Ms. Goss presented the contract modification for the WIOA One-Stop Operator noting that the BCDCOG is requesting approval to amend the Ross Innovative Employment Solutions, Corp.-One-Stop Operator contract #WIOA2022-03. If approved, the contract will reflect a PY23/FY24 amount of \$408,000. Ms. Goss addressed questions and comments.

Mr. Connor made a motion to approve the One-Stop Operator Contract Modification as presented.

Ms. Young seconded the motion. The motion was unanimously approved.

VII. FY24 Budget Revision – Request for Approval – Katie Paschall

Katie Paschall, Finance Manager, presented the FY24 Budget Revision. Ms. Paschall discussed the proposed budget changes in detail noting the variances in total revenue, total expenditures in administration costs, total operating costs and total program costs. She stated that staff will continue to monitor the budget to ensure revenues and expenditures remain aligned and recommended revisions will be made when necessary. Ms. Paschall addressed questions and comments.

*Ms. Arnold made a motion to approve the FY24 Budget Revision as presented.
Ms. Young seconded the motion. The motion was unanimously approved.*

VIII. Administrative and Systems Reports:

- A) Financial Report – Katie Paschall:** Ms. Paschall presented the Financial Reports for the period ending December 31, 2023. She delivered an overview of the activities for FY24 thus far. Ms. Paschall noted that WIOA expenditures total \$1,761,328 as of December 31, 2023 and addressed questions and comments. The Trident Workforce Development Board of Directors received the Financial Report as information.
- B) Program Performance Report – Kameron Alston:** In the interest of time, Kameron Alston, Performance Outcomes Coordinator, noted that the OJT Contracts, the Eligible Training Provider Scorecard, the Monthly Centers reports and the WIOA Performance Dashboard were included in the agenda packet that was distributed to the Board in advance of the meeting. Ms. Alston encouraged everyone to review the reports as time permits and to contact her, Ms. Goss or Ms. Gant with any questions or comments.
- C) Adult/Dislocated Worker/Youth Program Performance Report – Brent LaPlante:** Mr. LaPlante delivered an Overview of the WIOA Program as of February 2, 2024. He noted the following: WIOA Program Orientation in Berkeley County = 76 Adults/Dislocated Workers & 47 Youths; WIOA Program Orientation in Charleston County = 166 Adults/Dislocated Workers & 87 Youths; WIOA Program Orientation in Dorchester County = 52 Adults/Dislocated Workers & 26 Youths; WIOA Program Enrollments in Berkeley County = 27 Adults, 2 Dislocated Workers & 9 Youths; WIOA Program Enrollments in Charleston County = 160 Adults, 10 Dislocated Workers & 55 Youths; WIOA Program Enrollments in Dorchester County = 30 Adults, 4 Dislocated Workers & 5 Youths; Overall: Adults = 217; Dislocated Workers = 16; Youths = 69. After 2nd Quarter PY22 vs. PY23: Adult enrollment is up 19.81% and Youth enrollment is up 17.5%. WIOA Program – Total Served as of August 30, 2023: Adults = 401 (184 carry-in); Dislocated Workers = 22 (6 carry-in); Youths = 93 (24 carry-in). He discussed Occupational Skills Training noting that 136 Adults, 4 Dislocated Workers and 19 Youths received training in PY23; 55 credentials were earned; 195 MSGs for 142 participants. The Work Based Learning program resulted in the following: WEX Business Contracts = 36; PY23 WEX = 34; Active WEX = 11. The Employment numbers were as follows: 119 participants have obtained employment; the average wage was \$24.19 per hour; and the average hours per week was 36. Mr. LaPlante discussed future plans regarding upcoming events at Berkeley, Goose Creek, Cane Bay, Baptist Hill, Ashley Ridge, Stratford and St. Johns High Schools, a Graduation Career Fair and a Regional Career Exploration Fair. He noted that a Community Engagement Specialist focused on outreach started today. Mr. LaPlante addressed questions and comments. The Trident Workforce Development Board of Directors received the Adult/Dislocated Worker/Youth Program Performance Report as information.

IX. Workforce Development Director's Time

Ms. Goss had no further business to discuss.

X. Executive Director's Time

Mr. Mitchum had no further business to discuss.

XI. Other Business

Zack Nickerson, Director of Workforce Services with SCDEW, commended the dedicated work and efforts of the Trident Area Workforce Development on the many great things being accomplished in the region.

XII. Adjourn

There being no further business to discuss, Chair Clift thanked everyone for attending today's meeting. He adjourned the meeting at 10:58 a.m.

Respectfully submitted,
Kim Coleman

SC WORKS

TRIDENT

Young Adult Program Highlight

- **Matthew Tisdale started the WIOA Program as a GED Student. He was able to get his GED through the program in only one month. Following his GED classes, he wanted to gain some Work Experience as he was unsure of which Career Path he wanted to take. Matthew completed a Work Experience at SC Works Trident, through his time in the center he worked with the staff to make a concrete career decision. Following his work experience, he has completed CDL Training at Trident Technical College and is so excited to take on his future in the transportation field!**



Adult Program Highlight

Kimberly came into the WIOA program wanting to take a chance in the field she has always desired to work in but had no prior work experience. Kimberly came in the program in hopes of being able to help the youth in the counseling field. Kimberly started her journey in WIOA as a Work Experience at SC Works Trident shadowing the BSR and Youth Career Coaches. Very quickly the WIOA Team saw the potential and passion that Kimberly had for this type of work. At this time, there was a youth career coach position open. Management asked Kimberly if she would be interested and was ecstatic about the opportunity. Kimberly had an amazing interview and was welcomed on the team with open arms! Kimberly is doing an amazing job as a Career Coach, and we can't see her growth as a Workforce Development Professional! Great Job Kim!



A PROGRAM OF BCDCOG

MEMORANDUM

Date: April 9, 2024
To: Trident Workforce Development Board (TWDB)
From: Ronald E. Mitchum, Executive Director
Subject: Modification to the Local Plan: Incumbent Worker Training (IWT) Recommendations

The Trident Workforce Development Board (TWDB) approved the Charleston Electrician Contractors Association (CECA) to receive Incumbent Worker Training (IWT) funds at the May 12, 2023 board meeting. However, this decision requires a waiver to be submitted and approved by the SC Department of Employment and Workforce (SCDEW). I am pleased to inform you that the waiver submitted to allow the Trident Workforce Development Area to award Charleston Electrician Contractors Association (CECA) Incumbent Worker Training (IWT) funds has been approved by SCDEW.

According to State Instruction 21-09, this approval requires a modification to the Local Workforce Plan. Therefore, we will modify the local plan to include information about the approval of the waiver to fund IWT funds to CECA. Please note that the State Instruction also requires approval from the TWDB and the local CEOs.

In light of the above, the staff is requesting approval to modify the local plan as outlined in the State Instruction Letter to include the language of the modification for the IWT funds.

In all of the SC Works Trident Centers, individuals that require assistance with unemployment applications are assisted through the use of computers and staff assistance. The customer is provided information on how to apply for assistance on their own. Phones and computers are also available during the Workforce Centers' business hours, Monday through Friday, for job seekers to use to call unemployment. Links to reemployment and future use of the Reemployment Services and Eligibility Assessment programs (RESEA) have allowed staff to interact promptly with individuals receiving unemployment and connect them with other Workforce Center services. Ongoing training and educating of unemployment representatives will be conducted to help those representatives, working with individuals applying for unemployment, be able to better explain how working with the local Workforce Centers adds value to the individual in their job search efforts.

4. A description of how the strategies discussed in Question 3 above will be aligned with the priorities outlined in the State Plan; specifically:

- a. Increasing participation in work-based (WBL) activities, including registered apprenticeship programs;
- b. Increasing the formal assessment and provision of soft-skills training;
- c. Facilitating the development of career pathways and increasing co-enrollment across partner programs, as appropriate;
- d. Implement cross-program staff training to enhance service delivery to businesses and job seekers;
- e. Streamline intake and referral processes;
- f. Developing strategies that increase access to reliable transportation, affordable housing, and access to identification and vital records;
- g. Supporting industry-led, sector partnerships; and
- h. Sharing best practices across partner programs to increase awareness of partner services, promote a workforce environment of growth and continuous improvement and support a system viewpoint.

- **A. Increasing participation in work-based (WBL) activities, including registered apprenticeship programs.**

Work-based learning provides more opportunities for individuals to earn income while gaining critical job skills. To increase participation in work-based activities, including registered Apprenticeship programs, a greater emphasis will be placed on business engagement to provide new opportunities for employers to integrate work-based learning into their business services. SC Works Trident will identify employers and industry leaders in conjunction with those who can provide work experience and work-based learning opportunities that will lead to economic advancement in-demand occupations. Trident will support On-the-Job training opportunities and the cost of related classroom instruction for the work-based learning apprentice, including tuition, books, supplies, fees, uniforms, tools, and other required items. Customized training is another way that funds can support businesses that sponsor work-based learning as well as the apprenticeship program. The Incumbent Worker training program is another opportunity to

support work-based learning. Trident will seek to offer IWT to employers as a way to increase skills-sets and growth.

Modification to the Plan:

Trident Workforce Development Area submitted a waiver to fund the Charleston Electrician Contractors Association (CECA) with Incumbent Worker Training (IWT) funds, aligning with the local plan's strategic goal of increasing participation in work-based learning activities.

The Charleston Electrical Contractors Association (CECA) is a non-profit organization of local electrical contractors collaborating to offer training in the Electrical Industry. They established the Charleston Electrical Contractors Association (CECA) Registered Apprenticeship Program through the Department of Labor to train individuals in the workforce using the National Center of Construction Education & Research (NCCER). According to State Instruction Number 20-08, training entities are not eligible for IWT funding. CECA is a training entity Registered Apprenticeship Program that includes over 40 Employers. CECA have trainers employed both inside and outside the CECA group, providing Registered Apprenticeship Electrician training.

Strategy 1.1 in the local plan aims to boost participation in work-based learning activities, including registered apprenticeships. Seeking the waiver for the Trident Workforce Development Area provided the opportunity to enhance work-based learning through a registered apprenticeship program.

- **B. Increasing formal assessment and provision of soft skills training**

Assessment is a key part of workforce development programming. Career Specialists use assessment practices to determine people's readiness for services, their ability to engage in programming, and the course of action most appropriate for someone with their interests and skills. Currently, there are three areas of assessment: Academic assessment, Occupation-specific assessment, and Interest inventory. Job seekers can utilize the knowledge gained from these different types of assessments to identify their strengths, formulate a career plan, and further their education. SC Works Trident staff and partners offer WorkKeys assessments regularly in the centers. The Youth Program has a soft-skills curriculum developed called Career Smart that all youth attend. Program year 20, the SC Works Trident Team plans to curtail this curriculum to the adult and dislocated work population.

Currently, no formal assessment has been devised at this time.

- **C. Facilitating the development of career pathways and increasing co-enrollment across partner programs as appropriate:**

SC Works Trident is focused on the development of clear and concise career pathways, particularly for eligible individuals with barriers to employment including those with disabilities. The Trident area will work with its core and non-core partners to ensure a diverse array of career services, training services, and supportive services that exist within the WIOA framework

A PROGRAM OF BCDCOG

MEMORANDUM

Date: April 9, 2024
To: Trident Workforce Development Board (TWDB)
From: Ronald E. Mitchum, Executive Director BCDCOG
Subject: WIOA Adult and Dislocated Worker Provider Contracts

The Berkeley Charleston Dorchester Council of Governments (BCDCOG) has partnered with the Charleston Metro Chamber for the EDA Good Jobs Challenge Healthcare Sector Strategies Partnership. This partnership will involve SC Work Trident conducting outreach, case management, and data management. Ross IES staff will handle the eligibility and case management components of the grant, and grant participants may also be enrolled in the WIOA programs.

We are seeking approval to modify the Ross Innovation Employment Solutions Corp. (Ross IES) contract to include this grant. The contract will specify a PY23 amount of \$75,000, valid through June 30, 2024. The PY24 contract will account for the remaining grant funds, and the grant itself will conclude on June 30, 2025.

The contract will reflect a PY23/FY24 amount of \$1,157,373.

WIOA Adult/DLW Program Formula Funds	\$792,373
WIOA Adult/DLW Engage, Build, & Serve grant (7/1/23 – 3/31/24)	\$190,000
WIOA Individual and Employer Training grant	\$100,000
<u>EDA/Good Jobs Challenge/Lowcountry Careers Collaborative</u>	<u>\$75,000</u>
Total Adult/DLW Program Provider PY23/FY24	\$1,157,373.00

MEMORANDUM

Date: April 2, 2024
To: Trident Workforce Development Board (TWDB)
From: Katie Paschall, Finance Manager
Subject: February 2024 Financial Report Overview

Please find attached the February 2024 WIOA Financial Report. Below is a brief overview of the activities for FY24.

Revenues

- The **Federal Allocation** and **Carry-In** revenue are the revenues recognized due to the expenditures for this fiscal year. This allocation is received from SC Department of Employment and Workforce (SCDEW) and budgeted based on the allocation received.
- **Individual & Employer Training** is discretionary funds received from SCDEW to provide demand-driven training activities.
- **Engage, Build, and Serve (EBS)** is discretionary funds received from SCDEW to advance business engagement, sector partnerships, community and participant outreach, and comprehensive career and training services.
- **Shared Costs (Rent Income)** is the funds received from Partners in the SC Works Trident facilities through the MOU agreements.

Expenditures

Administration Cost

- **Personnel Costs, Benefits, and Indirect** are the BCDCOG staff salaries, benefits, and indirect.
- **Dues & Memberships** is the TWDB's Charleston Metro Chamber of Commerce membership renewal, and Greater Summerville Chamber of Commerce membership renewal.
- **Equipment and Maintenance** is staff equipment subscriptions.
- **Training Education** is staff registration for the Workforce Symposium.

Operating Cost

- **Personnel Costs, Benefits, and Indirect** are the BCDCOG staff salaries, benefits, and indirect.
- **Automotive** is fuel and vehicle maintenance costs for the Mobile Career Coach Van.
- **Contract Services** includes the cost of marketing services, website maintenance and hosting, and the cost of electric and labor to move cubicles in the resource room for recarpeting & painting of SC Works Charleston resource center.
- **Equipment Rental** is the cost to lease the SC Works facilities Xerox copier machines.
- **Agency Insurance** is the cost to insure WIOA property at the SC Works facilities.

MEMORANDUM

- **Office Equipment Maintenance** is the cost associated with maintaining WIOA equipment. This includes the print charges of all SC Works facilities copiers, IT technician costs, and other IT costs relating the servers and equipment at each facility.
- **Supplies** is IT supplies for SC Works Charleston and SCWorks Dorchester wire runs and relocations.
- **Printing** is the cost to print business services materials.
- **Rent** is the cost to lease the SC Works Charleston facility.
- **Communications** includes internet and telephone communications at the SC Works facilities.
- **Furniture & Equipment** is the cost of furniture and equipment. The expenditure is the purchase of stackable chairs for SC Works Charleston, telephones, SC Works Dorchester camera and server equipment, and a TV monitor wall mount.
- **Miscellaneous** is the cost of website domain hosting, the business expo booth registration, the SC Works Job fair, and van gps tracking.

Program Cost

- **Ross Contract Services** is the cost of services provided by Ross Innovative Employment Solutions Corp. This includes program services and training costs for the Adult, Dislocated, and Youth programs. It also includes program costs associated with being the One Stop Operator and the management of each SC Works facility.
- **Training and Education-IWT** is the cost of incumbent worker training needed to retain a competitive workforce. Such training is meant to assist with expansion, new technology, retooling, new services/product lines, and/or new organizational structuring, or to be used as part of a layoff aversion strategy. IWT is a cost reimbursement program to employers in this region.
- **Training and Education-OJT** is the On-the-Job-Training for participants of the WIOA program.

Fiscal year to date, WIOA expenditures total \$2,367,074 as of February 29, 2024. If you have any questions, please contact me at 843-529-2588 or katiep@bcdco.org.

**BERKELEY CHARLESTON DORCHESTER COUNCIL OF GOVERNMENTS
 WORKFORCE INNOVATION AND OPPORTUNITY ACT
 BUDGET TO ACTUAL
 FOR THE PERIOD ENDED FEBRUARY 29, 2024**

**%
 COMPLETE
 67%**

	BUDGET FY 23/24 PY 22/23	REVISED BUDGET FY 23/24 PY 22/23	FY24 ACTUAL	BALANCE	% of BUDGET
REVENUE					
FEDERAL ALLOCATION	2,271,746	2,497,249	953,687	1,543,562	38%
CARRY-IN	770,762	1,046,628	1,046,628	-	100%
SC WORKS CENTER SIGNAGE REFRESH	-	1,400	-	1,400	0%
INDIVIDUAL & EMPLOYER TRAINING	-	100,000	59,299	40,701	59%
ENGAGE, BUILD, & SERVE (EBS)	172,000	233,277	156,796	76,481	67%
SHARED COSTS (RENT INCOME)	188,072	188,072	150,664	37,408	80%
TOTAL REVENUE	3,402,580	4,066,626	2,367,074	1,699,552	58%
EXPENDITURES					
ADMINISTRATION COST					
PERSONNEL COSTS	136,833	115,067	67,083	47,984	58%
BENEFITS	78,173	71,502	40,680	30,822	57%
INDIRECT	85,293	73,489	42,825	30,664	58%
AUTOMOTIVE	50	50	2	48	4%
DUES & MEMBERSHIPS	1,517	1,560	1,150	410	74%
TRAVEL	200	200	-	200	0%
OFFICE EQUIPMENT MAINT.	-	180	180	-	N/A
TRAINING & EDUCATION	300	450	450	-	100%
MISCELLANEOUS	200	200	-	200	0%
TOTAL ADMINISTRATION	302,566	262,698	152,370	110,328	58%
OPERATING COST					
PERSONNEL COSTS	137,023	122,710	78,887	43,823	64%
BENEFITS	78,281	76,252	47,837	28,415	63%
INDIRECT	85,465	78,371	50,360	28,011	64%
AUTOMOTIVE	750	750	309	441	41%
CONTRACT SERVICES	37,641	47,471	23,799	23,672	50%
EQUIPMENT RENTAL	20,245	20,245	10,654	9,591	53%
AGENCY INSURANCE	1,580	1,607	1,607	-	100%
REPAIRS & MAINTENANCE	250	250	-	250	0%
OFFICE EQUIPMENT MAINT	97,046	119,325	69,431	49,894	58%
SUPPLIES	3,500	8,500	4,183	4,317	49%
PRINTING	500	1,750	867	883	50%
RENT	348,624	348,624	232,416	116,208	67%
COMMUNICATIONS	43,609	43,609	28,817	14,792	66%
TRAINING & EDUCATION	1,000	500	-	500	0%
FURNITURE & EQUIPMENT	22,500	156,121	13,837	142,284	9%
MISCELLANEOUS	3,000	13,235	8,088	5,147	61%
TOTAL OPERATING COST	881,014	1,039,320	571,092	468,228	55%
PROGRAM COST					
CONTRACT SERVICES					
Ross Innovative Employment Solutions	2,004,000	2,574,608	1,569,336	1,005,272	61%
TRAINING & EDUCATION- IWT	100,000	75,000	29,344	45,656	39%
TRAINING & EDUCATION- OJT	115,000	115,000	44,932	70,068	39%
TOTAL PROGRAM COST	2,219,000	2,764,608	1,643,612	1,120,996	59%
TOTAL EXPENDITURES	3,402,580	4,066,626	2,367,074	1,699,552	58%
Carry-In FY 24/25	392,310	300,094			12%
					7%

BERKELEY-CHARLESTON-DORCHESTER COUNCIL OF GOVERNMENTS
WORKFORCE INNOVATION AND OPPORTUNITY ACT
CONTRACT PERIOD: 7/1/2023 - 6/30/2024
FOR THE PERIOD ENDED FEBRUARY 29, 2024

ALL FUNDS

BUDGET	Adult	Dislocated Worker	Youth	Admin	EBS	IET	Signage	Total
PROGRAM	985,139	1,068,252	1,233,617	-	233,277	100,000	1,400	3,621,685
FUNDS TRANSFERRED PY22 FUNDS	306,221	(306,221)	-	-	-	-	-	-
FUNDS TRANSFERRED PY23 FUNDS	300,000	(300,000)	-	-	-	-	-	-
ADMIN	81,223	88,773	86,873	256,869	-	-	-	256,869
SHARED COSTS (RENT INCOME)	178,668	9,404	-	-	-	-	-	188,072
TOTAL BUDGET	1,851,251	560,208	1,320,490	256,869	233,277	100,000	1,400	4,066,626
ADMINISTRATION COST								
PERSONNEL COSTS	-	-	-	64,452	2,631	-	-	67,083
BENEFITS	-	-	-	39,201	1,479	-	-	40,680
INDIRECT	-	-	-	41,106	1,719	-	-	42,825
AUTOMOTIVE	-	-	-	2	-	-	-	2
CONTRACTED SERVICES	-	-	-	-	-	-	-	-
DUES & MEMBERSHIPS	-	-	-	1,150	-	-	-	1,150
OFFICE EQUIPMENT MAINT	-	-	-	180	-	-	-	180
TRAVEL	-	-	-	-	-	-	-	-
TRAINING & EDUCATION	-	-	-	450	-	-	-	450
FACILITY IMPROVEMENTS	-	-	-	-	-	-	-	-
MISCELLANEOUS	-	-	-	-	-	-	-	-
TOTAL ADMINISTRATION	-	-	-	146,541	5,829	-	-	152,370
OPERATING COST								
PERSONNEL COSTS	72,639	6,110	138	-	-	-	-	78,887
BENEFITS	44,048	3,705	84	-	-	-	-	47,837
INDIRECT	46,371	3,901	88	-	-	-	-	50,360
AUTOMOTIVE	236	12	61	-	-	-	-	309
CONTRACT SERVICES	22,499	1,300	-	-	-	-	-	23,799
EQUIPMENT RENTAL	10,121	533	-	-	-	-	-	10,654
AGENCY INSURANCE	1,527	80	-	-	-	-	-	1,607
REPAIRS & MAINTENANCE	-	-	-	-	-	-	-	-
OFFICE EQUIPMENT MAINT	65,862	3,466	103	-	-	-	-	69,431
SUPPLIES	3,974	209	-	-	-	-	-	4,183
PRINTING	824	43	-	-	-	-	-	867
RENT	141,228	7,433	83,755	-	-	-	-	232,416
COMMUNICATIONS	27,222	1,434	161	-	-	-	-	28,817
TRAINING	-	-	-	-	-	-	-	-
FURNITURE & EQUIPMENT	13,145	692	-	-	-	-	-	13,837
MISCELLANEOUS	7,658	403	27	-	-	-	-	8,088
TOTAL OPERATING COST	457,354	29,321	84,417	-	-	-	-	571,092
PROGRAM COST								
CONTRACT SERVICES								
Ross Innovative Employment Solutions	814,381	43,877	530,156	-	121,623	59,299	-	1,569,336
TRAINING & EDUCATION- IWT	-	-	-	-	29,344	-	-	29,344
TRAINING & EDUCATION- OJT	43,903	-	1,029	-	-	-	-	44,932
TOTAL PROGRAM COST	858,284	43,877	531,185	-	150,967	59,299	-	1,643,612
TOTAL PROJECT COSTS	1,315,638	73,198	615,602	146,541	156,796	59,299	-	2,367,074

On-the-Job Trainings PY23

<u>First Name</u>	<u>Last Name</u>	<u>Last 4 SSN</u>	<u>Employer</u>	<u>OJT #</u>	<u>Start Date</u>	<u>End Date</u>	<u>Job Status</u>
Antonio	Mouzon	8158	SCDMV	PY23-02	8/2/2023	10/25/2023	Contract Completed
Jumahn	Tolbert	2336	Ard Logistics	PY23-03	7/27/2023	10/19/2023	Contract Completed
John Michael	Regan, II	5823	SCDMV - Ladson	PY23-04	8/2/2023	10/25/2023	Contract Completed
Laquesha	Milton	2909	Acute HVACR	PY23-05	8/28/2023	11/20/2023	No longer Employed
Bradford	Ancrum	1473	Ard Logistics	PY23-06	8/22/2023	11/14/2023	Contract Completed
Kayleb	Snow	3274	W International	PY23-07	8/28/2023	11/20/2023	Contract Completed
Anthony	Gayle	3273	W International	PY23-08	8/28/2023	11/20/2023	Contract Completed
Caleb	Tuck	3963	W International	PY23-09	8/28/2023	11/20/2023	Contract Completed
Maleek	Ferguson	3156	W International	PY23-10	8/28/2023	11/20/2023	Contract Completed
Desmond	Bishop	6486	W International	PY23-11	8/28/2023	11/20/2023	Contract Completed
De'Narold	Weathers	6336	W International	PY23-12	8/28/2023	11/20/2023	Contract Completed
Joseph	Marsar	4133	W International	PY23-13	8/28/2023	11/20/2023	Contract Completed
Jordyn	Anderson	5282	SCDMV	PY23-14	9/5/2023	11/28/2023	Contract Completed
Erica	Edwards	4104	Ard Logistics	PY23-15	9/1/2023	11/24/2023	Left and didn't return
Sarna	Johnson	3906	SCDMV	PY23-16	10/2/2023	12/25/2023	Contract Completed
Sarah	Bostick	7050	SCDMV	PY23-17	11/2/2023	1/25/2024	Contract Completed
Josh	Platts	1508	Ard Logistics	PY23-18	11/15/2023	2/7/2024	Terminated
Karheem	Patterson	1965	W-International	PY23-19	12/11/2023	3/4/2024	Contract Completed
Kaden	Barnes	9180	W-International	PY23-20	12/11/2023	3/4/2024	Contract Completed
Dalvin	Washington	8456	W-International	PY23-21	11/6/2023	1/29/2024	No longer Employed (1/18/2024)
Alexzion	Lowe	5317	W-International	PY23-22	11/6/2023	1/29/2024	No longer Employed
Daquan	Smith	910	W-International	PY23-23	11/6/2023	1/29/2024	Never Started
Onrae	Williams	5623	Acute HVACR	PY23-24	11/8/2023	1/31/2024	Terminated (1/15/2024)
Adrianna	Smith	9660	W-International	PY23-25	12/11/2023	3/4/2024	Contract Completed
Dylan	Wilson	5109	W-International	PY23-26	12/11/2023	3/4/2024	Contract Completed
Shawn	Gloster	6097	W-International	PY23-27	12/11/2023	3/4/2024	Contract Completed
Andrew	Wigley	8007	W-International	PY23-28	1/29/2024	4/22/2024	
Kelsey	Fleming	3142	W-International	PY23-29	1/29/2024	4/22/2024	

Laquesha	Milton	2909 Lim-Ric	PY23-30	2/28/2024	5/22/2024
Anthony	Moore	6594 Ard Logistics	PY23-31	2/26/2024	5/13/2024
Shanika	Holmes	1105 Fetter Healthcare	PY23-32	3/4/2024	5/27/2024
Jeanette	Lee	9182 Fetter Healthcare	PY23-33	3/4/2024	5/27/2024
LaToya	Roper	345 Fetter Healthcare	PY23-34	3/4/2024	5/27/2024
Raymond	Gionet	1156 Heirloom Cloud	PY23-35	2/29/2024	5/23/2024
Jasmine	Noble	2050 Neal Brothers	PY23-36	3/19/2024	6/11/2024

Report Date:	3/8/24 2:00 PM	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-24	Jan-24	Feb-24	TOTAL
SC Works Berkeley										
Center Utility										
Total Client Visits		43	92	71	72	11	25	74	73	461
Job Seeker Services										
New SCWOS Registrations		96	89	87	142	126	74	124	133	871
Business Services										
New SCWOS Registrations		21	4	2	3	1	0	2	1	34
New Job Orders		347	348	291	237	278	225	315	212	2,253
New Job Openings		349	348	291	242	304	278	320	236	2,368
New Job referrals		494	682	502	877	624	534	666	657	5,036
Career or Job Fairs		0	0	1		0	0	0		1
Career, Hiring, Job Fair Event (Attendees)		0	0	103		0	0	0		103
SC Works Charleston										
Center Utility										
Total Client Visits		1,175	1,367	1,167	1,376	1,213	998	1,307	1,368	9,971
Job Seeker Services										
New SCWOS Registrations		289	34	263	222	190	318	310	194	1,820
Business Services										
New SCWOS Registrations		15	19	9	20	21	11	10	20	125
New Job Orders		823	1,037	785	557	737	642	721	550	5,852
New Job Openings		833	1,962	848	893	3,166	1,358	921	733	10,714
New Job referrals		2,577	3,292	2,506	3,012	2,120	2,307	2,656	1,382	19,852
Career or Job Fairs (attendees)		1	18	378	59	0	0	34		490
Career or Job Fairs		4	4	2	3	0	1	1		15
Career or Job Fairs Virtual		1	3	1	4	1	4	0	4	18
Career or Job Fairs Virtual (attendees)		4	3	22	3	0	7	0	4	43
SC Works Dorchester										
Center Utility										
Total Client Visits		87	103	102	103	127	119	131	145	917
Job Seeker Services										
New SCWOS Registrations		80	3	59	109	90	68	86	85	580
Business Services										
New SCWOS Registrations		6	0	2	1	2	2	6	4	23
New Job Orders		131	163	142	89	106	124	101	429	1,285
New Job Openings		131	192	142	121	135	147	101	445	1,414
New Job referrals		558	569	422	580	466	425	472	1,207	4,699
Career or Job Fairs		0	0	1		0	0	0		1
Career or Job Fairs (attendees)		0	0	174		0	0	0		174

Unemployment Update: An analysis of the 78,065 job openings advertised online in South Carolina that posted a wage indicated that the median posted annual wage was \$46,800 on March 7, 2024. The top three employers in South Carolina with the highest number of job openings advertised online were Prisma Health (1,794), Ingles Markets Inc. (1,200), and The University of South Carolina (938). There were 32,508 potential candidates in the workforce system that were looking for work in South Carolina on March 7, 2024. There were 78,065 job openings advertised online in South Carolina on March 7, 2024. There were 32,508 potential candidates in the workforce system that were looking for work in South Carolina on March 7, 2024. The most common minimum education requirement on jobs advertised online in South Carolina on March 7, 2024 is a High School Diploma or Equivalent with 5.73% of the total jobs posted by employers, and 12,682 candidate résumés in the workforce system. The second most common requirement is a No Minimum Education Requirement with 3.15% of the total jobs posted by employers. The third most common requirement is a Bachelor's Degree with 2.96% of the total jobs posted by employers, and 5,412 candidate résumés in the workforce system. There were 67,849 job openings advertised online that did not specify a minimum education requirement. The most common minimum experience requirement on jobs advertised online in South Carolina on March 7, 2024 is 1 Year to 2 Years with 93.33% of the total jobs posted by employers, and 1,081 candidate résumés in the workforce system. The second most common requirement is Entry Level with 3.46% of the total jobs posted by employers. The third most common requirement is 2 Years to 5 Years with 1.86% of the total jobs posted by employers, and 2,818 candidate résumés in the workforce system. The average weekly wage for South Carolina in Q3 2023 was \$1,084. This would be equivalent to \$27.10 per hour or \$56,368 per year, assuming a 40-hour week worked the year round. The total civilian preliminary labor force (seasonally adjusted) for South Carolina in December 2023 was 2,476,805, of which 2,401,953 were employed and 74,852 were unemployed. The unemployment rate was 3.0% percent. The total civilian labor force (seasonally adjusted) for United States in December 2023 was 167,451,000, of which 161,183,000 were employed and 6,268,000 were unemployed. The unemployment rate was 3.7% percent. The 2006 population of South Carolina was estimated at 4,357,847. The 1996 population of South Carolina was estimated at 3,796,200. This represents a -12.89% change from 2006. According to the Census the Median family income in South Carolina in 2007 was \$52,913.

SC Works Berkeley Notes: An analysis of the 1,755 job openings advertised online in Berkeley, SC that posted a wage indicated that the median posted annual wage was \$40,904 on March 7, 2024. The top three employers in Berkeley with the highest number of job openings advertised online were Berkeley County School District (286), Berkeley County, SC (51), and Aya Healthcare, Inc. (47). There were 1,755 job openings advertised online in Berkeley, SC on March 7, 2024. There were 12,861 potential candidates in the workforce system that were looking for work in Berkeley, SC on March 7, 2024. The estimated total number of unemployed (not seasonally adjusted) in December 2023 for Berkeley, SC was 3,179. The total number of job openings advertised online was 2,873. There were 1.11 unemployed per job opening advertised online in December 2023 for Berkeley, SC (Jobs De-duplication Level 2). The most common minimum education requirement on jobs advertised online in Berkeley on March 7, 2024 is a High School Diploma or Equivalent with 7.86% of the total jobs posted by employers, and 5,085 candidate résumés in the workforce system. The second most common requirement is a No Minimum Education Requirement with 6.95% of the total jobs posted by employers. The third most common requirement is a Bachelor's Degree with 6.55% of the total jobs posted by employers, and 2,170 candidate résumés in the workforce system. There were 1,364 job openings advertised online that did not specify a minimum education requirement. The top three occupations in Trident with the highest 2030

projected employment were Office and Administrative Support (50,824), Food Preparation and Serving Related (43,081), and Sales and Related (42,813). The most common minimum experience requirement on jobs advertised online in Berkeley on March 7, 2024 is 1 Year to 2 Years with 87.41% of the total jobs posted by employers, and 447 candidate résumés in the workforce system. The second most common requirement is Entry Level with 5.13% of the total jobs posted by employers. The third most common requirement is 2 Years to 5 Years with 4.56% of the total jobs posted by employers, and 1,133 candidate résumés in the workforce system. The average weekly wage for Berkeley, SC in Q3 2023 was \$1,191. This would be equivalent to \$29.78 per hour or \$61,932 per year, assuming a 40-hour week worked the year round. The most common desired salary of potential candidates in the workforce system that are looking for work in Berkeley on March 7, 2024 is \$35,000 - \$49,999 with 27.40% of the total candidate résumés in the workforce system. The second most common requirement is \$20,000 - \$34,999 with 19.30% of the total candidate résumés in the workforce system. The third most common requirement is \$50,000 - \$64,999 with 11.89% of the total candidate résumés in the workforce system. The total civilian preliminary labor force (not seasonally adjusted) for Berkeley in December 2023 was 118,507, of which 115,328 were employed and 3,179 were unemployed. The unemployment rate was 2.7% percent. The total civilian preliminary labor force (not seasonally adjusted) for South Carolina in December 2023 was 2,463,552, of which 2,388,300 were employed and 75,252 were unemployed. The unemployment rate was 3.1% percent. The total civilian labor force (not seasonally adjusted) for United States in December 2023 was 166,661,000, of which 160,754,000 were employed and 5,907,000 were unemployed. The unemployment rate was 3.5% percent. The top three industry sectors in Berkeley with the highest number of employees in 2023 were Total, All Industries (64,335), Manufacturing (9,406), and Retail Trade (8,271). The 2006 population of Berkeley, SC was estimated at 159,501. The 1996 population of Berkeley, SC was estimated at 131,130. This represents a -17.79% change from 2006. According to the Census the Median family income in Berkeley in 2006 was \$54,553.

SC Works Charleston Notes: An analysis of the 11,279 job openings advertised online in Charleston, SC that posted a wage indicated that the median posted annual wage was \$55,723 on March 7, 2024. The top three employers in Charleston with the highest number of job openings advertised online were Charleston County School District (286), Roper St. Francis Healthcare (286), and HCA Healthcare, Inc. (279). There were 13,585 potential candidates in the workforce system that were looking for work in Charleston, SC on March 7, 2024. There were 11,279 job openings advertised online in Charleston, SC on March 7, 2024. There were 13,585 potential candidates in the workforce system that were looking for work in Charleston, SC on March 7, 2024. The estimated total number of unemployed (not seasonally adjusted) in December 2023 for Charleston, SC was 5,611. The total number of job openings advertised online was 18,585. There were 0.30 unemployed per job opening advertised online in December 2023 for Charleston, SC (Jobs De-duplication Level 2). The most common minimum education requirement on jobs advertised online in Charleston on March 7, 2024 is a High School Diploma or Equivalent with 5.20% of the total jobs posted by employers, and 5,203 candidate résumés in the workforce system. The second most common requirement is a Bachelor's Degree with 3.06% of the total jobs posted by employers, and 2,428 candidate résumés in the workforce system. The third most common requirement is a No Minimum Education Requirement with 2.00% of the total jobs posted by employers. There were 10,032 job openings advertised online that did not specify a minimum education requirement. The top three occupations in Trident with the highest 2030 projected employment were Office and Administrative Support (50,824), Food Preparation and Serving Related (43,081), and Sales and Related (42,813). The most common minimum experience requirement on jobs advertised online in Charleston on March 7, 2024 is 1 Year to 2 Years with 93.95% of the total jobs posted by employers, and 460 candidate résumés in the workforce system. The second most common requirement is Entry Level with 3.02% of the total jobs posted by employers. The third most common requirement is 2 Years to 5 Years with 1.93% of the total jobs posted by employers, and 1,194 candidate résumés in the workforce system. The average weekly wage for Charleston, SC in Q3 2023 was \$1,195. This would be equivalent to \$29.88 per hour or \$62,140 per year, assuming a 40-hour week worked the year round. The most common desired salary of potential candidates in the workforce system that are looking for work in Charleston on March 7, 2024 is \$35,000 - \$49,999 with 27.20% of the total candidate résumés in the workforce system. The second most common requirement is \$20,000 - \$34,999 with 19.09% of the total candidate résumés in the workforce system. The third most common requirement is \$50,000 - \$64,999 with 12.15% of the total candidate résumés in the workforce system. The total civilian preliminary labor force (not seasonally adjusted) for Charleston in December 2023 was 232,547, of which 226,936 were employed and 5,611 were unemployed. The unemployment rate was 2.4% percent. The total civilian preliminary labor force (not seasonally adjusted) for South Carolina in December 2023 was 2,463,552, of which 2,388,300 were employed and 75,252 were unemployed. The unemployment rate was 3.1% percent. The total civilian labor force (not seasonally adjusted) for United States in December 2023 was 166,661,000, of which 160,754,000 were employed and 5,907,000 were unemployed. The unemployment rate was 3.5% percent. The top three industry sectors in Charleston with the highest number of employees in 2023 were Total, All Industries (275,580), Health Care and Social Assistance (43,511), and Accommodation and Food Services (36,926). The 2006 population of Charleston, SC was estimated at 334,826. The 1996 population of Charleston, SC was estimated at 299,718. This represents a -10.49% change from 2006. According to the Census the Median family income in Charleston in 2006 was \$56,353.

SC Works Dorchester Notes: An analysis of the 2,332 job openings advertised online in Dorchester, SC that posted a wage indicated that the median posted annual wage was \$40,857 on March 7, 2024. The top three employers in Dorchester with the highest number of job openings advertised online were HCA Healthcare, Inc. (79), Food Lion (64), and Berkeley County School District (59). There were 12,717 potential candidates in the workforce system that were looking for work in Dorchester, SC on March 7, 2024. There were 2,332 job openings advertised online in Dorchester, SC on March 7, 2024. There were 12,717 potential candidates in the workforce system that were looking for work in Dorchester, SC on March 7, 2024. The estimated total number of unemployed (not seasonally adjusted) in December 2023 for Dorchester, SC was 2,242. The total number of job openings advertised online was 3,621. There were 0.62 unemployed per job opening advertised online in December 2023 for Dorchester, SC (Jobs De-duplication Level 2). The most common minimum education requirement on jobs advertised online in Dorchester on March 7, 2024 is a High School Diploma or Equivalent with 6.05% of the total jobs posted by employers, and 5,023 candidate résumés in the workforce system. The second most common requirement is a No Minimum Education Requirement with 3.47% of the total jobs posted by employers. The third most common requirement is a Bachelor's Degree with 3.47% of the total jobs posted by employers, and 2,147 candidate résumés in the workforce system. There were 2,011 job openings advertised online that did not specify a minimum education requirement. The top three occupations in Trident with the highest 2030 projected employment were Office and Administrative Support (50,824), Food Preparation and Serving Related (43,081), and Sales and Related (42,813). The most common minimum experience requirement on jobs advertised online in Dorchester on March 7, 2024 is 1 Year to 2 Years with 91.42% of the total jobs posted by employers, and 426 candidate résumés in the workforce system. The second most common requirement is Entry Level with 3.90% of the total jobs posted by employers. The third most common requirement is 2 Years to 5 Years with 2.87% of the total jobs posted by employers, and 1,120 candidate résumés in the workforce system. The average weekly wage for Dorchester, SC in Q3 2023 was \$970. This would be equivalent to \$24.25 per hour or \$50,440 per year, assuming a 40-hour week worked the year round. The most common desired salary of potential candidates in the workforce system that are looking for work in Dorchester on March 7, 2024 is \$35,000 - \$49,999 with 27.27% of the total candidate résumés in the workforce system. The second most common requirement is \$20,000 - \$34,999 with 19.35% of the total candidate résumés in the workforce system. The third most common requirement is \$50,000 - \$64,999 with 11.80% of the total candidate résumés in the workforce system. The total civilian preliminary labor force (not seasonally adjusted) for Dorchester in December 2023 was 85,965, of which 83,723 were employed and 2,242 were unemployed. The unemployment rate was 2.6% percent. The total civilian preliminary labor force (not seasonally adjusted) for South Carolina in December 2023 was 2,463,552, of which 2,388,300 were employed and 75,252 were unemployed. The unemployment rate was 3.1% percent. The total civilian labor force (not seasonally adjusted) for United States in December 2023 was 166,661,000, of which 160,754,000 were employed and 5,907,000 were unemployed. The unemployment rate was 3.5% percent. The top three industry sectors in Dorchester with the highest number of employees in 2023 were Total, All Industries (39,360), Manufacturing (6,148), and Retail Trade (5,261). The 2006 population of Dorchester, SC was estimated at 120,136. The 1996 population of Dorchester, SC was estimated at 87,122. This represents a -27.48% change from 2006. According to the Census the Median family income in Dorchester in 2006 was \$57,247.

TWDB PERFORMANCE REVIEW COMMITTEE

ELIGIBLE TRAINING PROVIDER SCORECARD - Adult & Dislocated Workers

Provider	Program	Carryover from PY2022	Entered training in PY2023	Total # entered Training	Total Still in Training	Total Unsuccessful	Total Successfully Completed	Total Exited	Total Completed with Certification/Credential	Total Employed	Total Employed in Field or Related Field of Training	% of Total Employed in field or related field	# with Benefits	Average Wage Earnings	Cost of Training Per Participant	Total Cost of Training for all Participants in program	Overall Rating Score Per Program
Air Conditioning and Refrigeration Training Center	Basic Training for HVAC Technicians- Residential/Light Commercial AC & Heat Pump Service		6	6	4		2	2	2	0					\$7,200.00	\$43,200.00	35%
Medcerts	HI-4000 Electronic Health Records and Reimbursement Specialist		1	1	1										\$4,000.00	\$4,000.00	
Medcerts	IT-2000: IT Helpdesk Administrator	1	4	5	3	1	1	2	1	0					\$4,000.00	\$20,000.00	31%
	HI-1100 Medical Billing Specialist		1	1	1										\$2,000.00	\$2,000.00	
Coding Clarified, LLC	Professional Medical Coding Curriculum		2	2	2										\$4,999.00	\$9,998.00	
PSI Project Management, Inc.	Project Management Training Program for PMP/CAPM Exam Prep and Project Managers	1	1	2		1	1	1	1	2	2	100%	1	\$50.00	\$2,499.00	\$4,998.00	90%
Valley Coach and Logistics Driving Training School	Truck Driver-CDL	3	21	24	1	5	18	23	18	5	5	28%	5	\$24.38	\$6,500.00	\$156,000.00	50%
Palmetto Training Inc.	CDL	20	12	32	13	8	11	19	11	7	7	64%	7	\$24.28	\$5,900.00	\$188,800.00	66%
Palmetto School of Career Development	Medical Billing and Coding	1		1	0		1	1	1						\$4,075.00	\$4,075.00	41%
Lowcounty Medical Training Center	Clinical Medical Assistant		1	1	1										\$4,384.00	\$4,384.00	
LaTrice D. Ferguson School of Nursing Assistants	PCT Bundle		1	1			1	1	1						\$6,050.00	\$6,050.00	35%
Safety Compliance Solutions, LLC	Heavy Equipment Operator- HEO	1		1			1	1	1						\$7,000.00	\$7,000.00	35%
STVT- DBA Miller-Motte College	CDL	10	26	36	8	0	28	28	24	13	13	46%	13		\$4,500.00	\$162,000.00	71%
Second Chance Job Center	Pre-Apprenticeship Certificate Training (Electrical)	1		1	1										\$5,700.00	\$5,700.00	
Totals		51	77	128	35	19	74	90	70	32	32		31		\$111,994.00	\$665,632.00	

Scorecard Guide: From Rating Sheet Point value

Successful Completion: Successful Completion/Total Exited

Total Completed w/certificate or credential = Total Completed with a certificate or credential/Total Exited

Total Employed = Total Employed/Total Exited

Total Employed in field or related field = Total Employed in field/Total Successful Completion

Average hourly wage: Average hourly wage of those employed as reported

Cost Per Training: Based on the cost of tuition as reported by the Training Provider


Color Code:

- Below 75%
- Above 75%
- Exceeds (100%)
- At Benchmark (75%)
- Enrolled
- Incomplete

*Under % of Total Employed in field or related field, numbers in "red" indicates below benchmark of 75%. "Black" indicates 75% or higher. *


WIOA PERFORMANCE DASHBOARD (Ross IES Performance)

PROGRAM YEAR 23 (July 1, 2023 to June 30, 2024)

			1st Quarter PY23			2nd Quarter PY23			3rd Quarter PY23		PY23 Total
Report Date:	3/29/24 1:19 PM		July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Total
WIOA PROGRAM											
Attended WIOA Informational Sessions (Adult)			30	71	24	45	29	40	41	28	308
SC Works Berkeley			4	25	4	11	5	9	16	5	79
SC Works Charleston			21	38	14	21	18	26	20	16	174
SC Works Dorchester			5	8	6	13	6	5	5	7	55
Attended WIOA Informational Sessions (DW)			0	2	3	4	3	2	2	49	65
SC Works Berkeley			0	0	0	0	2	0	0	6	8
SC Works Charleston			0	1	1	3	1	2	2	40	50
SC Works Dorchester			0	1	2	1	0	0	0	3	7
Attended WIOA Informational Sessions (Youth)			6	68	19	21	13	13	26	12	178
SC Works Berkeley			3	16	4	9	1	4	10	2	49
SC Works Charleston			2	40	13	6	7	8	11	6	93
SC Works Dorchester			1	12	2	6	5	1	5	4	36
Met Eligibility Requirements (Adult)			29	41	28	32	36	20	21	33	240
SC Works Berkeley			1	6	3	3	3	1	6	7	30
SC Works Charleston			28	34	22	23	24	15	13	25	184
SC Works Dorchester			0	1	3	6	9	4	2	1	26
Met Eligibility Requirements (DW)			0	2	3	4	3	2	2	49	65
SC Works Berkeley			0	0	0	0	2	0	0	6	8
SC Works Charleston			0	1	1	3	1	2	2	40	50
SC Works Dorchester			0	1	2	1	0	0	0	3	7
Met Eligibility Requirements (Youth)			3	14	15	9	13	5	11	10	80
SC Works Berkeley			0	2	1	3	4	1	2	3	16
SC Works Charleston			3	12	13	6	6	0	7	6	53
SC Works Dorchester			0	0	1	0	3	4	2	1	11
Enrolled in WIOA Program (Adult-new)			29	40	28	32	36	20	21	33	239
SC Works Berkeley			1	6	3	3	3	1	6	7	30
SC Works Charleston			28	33	22	23	24	15	13	25	183
SC Works Dorchester			0	1	3	6	9	4	2	1	26
Enrolled in WIOA Program (DW-new)			0	2	3	4	3	2	2	49	65
SC Works Berkeley			0	0	0	0	2	0	0	6	8
SC Works Charleston			0	1	1	3	1	2	2	40	50
SC Works Dorchester			0	1	2	1	0	0	0	3	7
Enrolled in WIOA Program (Youth-new)			3	14	15	9	13	5	11	10	80
SC Works Berkeley			0	2	1	3	4	1	2	3	16
SC Works Charleston			3	12	13	6	6	0	7	6	53
SC Works Dorchester			0	0	1	0	3	4	2	1	11
Total Served in WIOA Program (Adult): Carry-In= 184 New= 239											423
Total Served in WIOA Program (DW): Carry-In= 6 New= 65											71
Total Served in WIOA Program (Youth) Carry-In= 24 New =80											104
TRAINING											
Entered Training (during the month)			3	20	10	7	18	8	8	9	83
Diversified Manufacturing			0	0	0	0	0	0	0	0	0
Transportation/Logistics			2	8	6	6	8	3	6	5	44
Healthcare			0	0	2	0	0	0	0	3	5
IT Services			0	1	0	0	1	0	1	0	3
Trade/Construction			1	11	2	1	9	5	1	1	31
Hospitality/Tourism			0	0	0	0	0	0	0	0	0
Total received Training (Adults) PY23											154
Total received Training (DWs) PY23											5
Total received Training (Youth) PY23											22
Credential Earned (Adult & DW)			11	8	5	12	2	8	5	2	53
Diversified Manufacturing			0	0	0	0	0	0	0	0	0
Transportation/Logistics			9	8	5	8	2	5	3	1	41
Healthcare			2	0	0	4	0	1	0	0	7

WIOA PERFORMANCE DASHBOARD (Ross IES Performance)

PROGRAM YEAR 23 (July 1, 2023 to June 30, 2024)

 BRINGING EMPLOYERS AND JOB SEEKERS TOGETHER			1st Quarter PY23			2nd Quarter PY23			3rd Quarter PY23		PY23 Total
Report Date:	3/29/24 1:19 PM		July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Total
IT Services			0	0	0	0	0	0	0	1	1
Trade/Construction			0	0	0	0	0	1	2	0	3
Hospitality/Tourism			0	0	0	0	0	1	0	0	1
GED			0	0	0	0	0	0	0	0	0
Youth Credentials Earned			3	0	0	2	1	2	1	0	9
EMPLOYMENT											
Entered Employment (WIOA)			35	24	29	20	12	7	2	7	136
Entered Employment with an OJT			4	1	3	3	9	1	1	1	23
Youth Employment 2nd QTR			14	4	1	7	4	3	5	2	40
Youth Employment 4th QTR			1	2	0	9	1	8	7	8	36



SC WORKS

TRIDENT

PY23 Overview

WIOA Program- Orientation (Numbers as of 3/26/24)

- ▶ **Berkeley**
 - ▶ Adults/DW: 90
 - ▶ Youth: 51
- ▶ **Charleston**
 - ▶ Adults/DW: 238
 - ▶ Youth: 98
- ▶ **Dorchester**
 - ▶ Adults/DW: 65
 - ▶ Youth: 28

WIOA Program- Enrollments (Numbers as of 3/26/24)

▶ Berkeley

- ▶ Adults: 35
- ▶ DW: 8
- ▶ Youth: 22

▶ Charleston

- ▶ Adults: 197
- ▶ DW: 50
- ▶ Youth: 61

▶ Dorchester

- ▶ Adults: 30
- ▶ DW: 7
- ▶ Youth: 12

• Overall

- Adults: 262
- DW: 65
- Youth: 95

WIOA Program- Total Served (Numbers as of 3/26/23)

- ▶ **Adults: 446 (184 carry in)**
- ▶ **DW: 71 (6 carry in)**
- ▶ **Youth: 119 (24 carry in)**

Occupational Skills Training

- ▶ **Received Training in PY23**
 - ▶ Adults - 161
 - ▶ Dislocated Workers - 5
 - ▶ Young Adults- 24
- ▶ **65 Credentials Earned**
- ▶ **223 MSG's for 159 Participants**

Work Based Learning

- ▶ **WEX Business Contracts: 40**
- ▶ **PY23 WEX: 27**
- ▶ **Active WEX: 10**

Employment

- ▶ **193 participants**
- ▶ **Average Wage is \$19.72/Hr**
- ▶ **Average Hours per week is 35**

Future Plans

- ▶ Events at High Schools
- ▶ Events at Community Resource Center (North Charleston, Hollywood, Adams Run)
- ▶ Graduation Career Fair- May 1st
- ▶ Community Engagement Specialist/ New Career Coaches
- ▶ VR Headsets

Questions?

